

Bareboat-Skippered Terms & Conditions

Charter rates in Euro refer to weekly (7 nights / 6 days) charter period, including:

The current VAT for charters is as stated by Greek law. Agent's commission of 20% (calculated on net prices, having deducted the VAT), final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, a spare bottle of gas, first & last night at the marina/port, use of yacht with her equipment (VHF, Music Player, GPS, Autopilot, Dinghy, Warm water supply, Sprayhood, Bimini/tent, Blankets) – equipment confirmed upon inquiry by Tailwind Yachting Offer Statement, for detailed specification for each yacht, refers to charter@tailwindyachting.com.

Charter rates do not include:

Fuel & fresh water consumption, travel insurance, trip cancellation or curtailment insurance, crew (i.e. skipper/cook), berthing fees, provisioning, transfers, charterer's expenses & extras. Provisioning: Food & beverages can be arranged for the Charterer in advance, using the e-provisioning service but chosen food supplies are delivered to the yacht only after the yacht has been handed over (check-in complete). Travel services: Airport welcome and transfers, etc. can be arranged upon request.

Embarkation: charter period start date from 17:00

Disembarkation: charter period end date by 09:00

Late check-in after 18:00: 150€ per charter (in case of the late arrival of the **skipper** at the base after 18:00 the late check-in fee will apply and will be payable in cash on the spot)

Return to Re-delivery Base – Compulsory: return to base the evening before disembarkation, at 17:00 at the latest. Check-in/out procedures time is considered part of the charter period.

Charter Base

Tailwind Yachting charter base: Athens Alimos marina – Charter Village Office A47.



Lefkosias 27, Alimos 174 55, Greece
+30 6978 196009
info@tailwindyachting.com
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Discounts

- Standard discount: 10%
- 2 weeks charter or more: 5%
- Boat show: 5%
- Repeat Tailwind Yachting Customers 5%
- Last-minute discount (2 weeks before charter date): 25%
- Maximum total discount: 25%

* The extra discount of 5% for a 2-week charter or more will not be granted if the charterer needs to come back to Homeport after the first week.

Compulsory per charter:

Standard Charter Pack* (not commissionable & payable directly by Charterer in cash at the base, before embarkation):

Catamaran 42ft: 300€

Catamaran 46ft: 350€

Monohull 42ft: 200€

Monohull 43-45ft: 220€

Monohull 46-49ft: 240€

Monohull 50-55ft: 300€

Optional Crew Services*:

- Skipper: 200€ per day (plus the daily nutrition)
- Hostess (breakfast & 1 meal per day): 180€ per day (plus the daily nutrition)
- Cook (breakfast & 2 meals per day): 240€ per day (plus the daily nutrition)

*The crew's services end on Friday at 6:00 p.m. upon the boat's return to the home port.

*The minimum tip for the crew should be at least 10% of the total charter fee.



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Optional Services*:

Pet on board up to 4kg: 2x the cost of the charter pack

Optional Equipment arrangements*:

- SUP (Stand Up Paddle): 120€ per charter week
- Safety net installed: 250€ per charter
- Extra bed linen: 10€ per person
- Extra bath towels: 10€ per per person
- Beach towels: 10€ per piece

Optional Pack arrangements*:

- INTERNET Pack: Wi-Fi router for Internet aboard (subject to GSM coverage up to 200GB/week), 100€ per charter week
- Early check-in **IF** feasible: by 14:00, 150€ per charter
- Late check-in after 18:00: 150€ per charter (in case of the late arrival of the **skipper** at the base after 18:00 the late check-in fee will apply and will be payable in cash on the spot)
- Crew change (formalities and only in homeport): 100€

*Extras by independent providers are not commissionable, subject to availability, and payable before embarkation AT BASE directly by the Charterer in cash. Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 24%), subject to change without prior notice or responsibility of the Broker, the Stakeholder, or the Supplier. Should any changes in applicable tax legislation occur after booking, resulting in a change of VAT and hence of the total amount(s) due, the difference will be credited or debited accordingly to the Charterer.



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Security Deposit:

Before embarkation, the Charterer will deliver at Charter Base a Security Deposit of such amount as listed on the pricelist and confirmed by the offering statement. Cash payment and credit cards (VISA or MasterCard) are accepted. The Security Deposit is non-commissionable and applicable per insured event (damage or loss).

Should an incident covered by the Security Deposit occur during the charter, the Charterer must replenish the Security Deposit to the initial amount to continue the charter, having sufficient coverage for any other incident. In any other case, the Stakeholder and/or Owner retain the right to treat the charter agreement as having been breached by the Charterer and end the charter.

At the end of the charter, such deposit shall be refunded to Charterer, without interest, if not required to be used for any liability, indebtedness, loss, or damage caused because of any breach of booking conditions or because of any damage or loss caused to the yacht or its contents, by the charter clients and skipper.

If required to be used for an amount of liability, indebtedness, damage, or loss that is less than the Security Deposit, the Charterer shall be refunded, as relevant, part of the Security Deposit as soon as reasonably possible after the damage has been repaired or the repair costs have been ascertained or the liability, indebtedness or loss has been settled or ascertained.

In the event of any disagreement over liability, damage, or loss, Tailwind Yachting shall retain the relevant Security Deposit paid until the dispute is resolved. Retention of the security deposit will not in any way limit or prejudice any claim over and above the sum of the security deposit paid, where the loss or damage was more than the security deposit and was either caused by or pertains to illegal actions, or fraudulent behavior, or gross negligence or reckless conduct of Charterer or where under any circumstances the insured under the yacht's insurance policy will not receive full compensation of loss or damage suffered, due to Charterer's actions or omissions. The Charterer shall then remain liable for the balance of any such losses or damages incurred over and above the sum of the security deposit by the Charterer.



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Yacht Insurance: All boats are insured against:

- Risks arising from liability to third parties and damage to the hull, machinery, and equipment
- Third-party liability
- Sea pollution liability
- A deductible provision is applied, depending on the yacht's value

Prices

- All prices are in Euro, the price list is subject to change without notice.
- Charter Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 12% on charter fee, 24% on all other prices), subject to change without prior notice or responsibility of the Broker, the Stakeholder, or the Owner. Should any changes in applicable tax legislation take place after booking, that result in a change of VAT and hence of the total amount(s) due, then the difference will be credited or debited accordingly to the Charterer.

Payments

- Charter Price: 50% of the total charter fee due and payable upon reservation to confirm the booking (the latest 10 days after the booking confirmation).
- A balance payment of 50% is due 65 days before embarkation.
- Extras (marked with *) are payable to independent providers before embarkation AT BASE directly by the Charterer in cash (i.e. standard charter pack, crew arrangements, optional equipment & charter pack & services)
- Booking is not confirmed until 1st payment is cleared to the Tailwind Yachting bank account as stated on the booking confirmation. Charter will take place only if all payments are confirmed in cleared funds in due time.



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- All payments are in Euros. All amounts must be fully received, in cleared funds net of payment/credit card/banking commissions and expenses.

Bank Details:

Piraeus Bank

IBAN: GR7901717550006755148282105

SWIFT/BIC: PIRBGRAA

Beneficiary: Tailwind Yachting P.C.

Beneficiary's Address: Lefkosias 27, Alimos 174 55, Greece

Agent Commission

- Charter prices in Tailwind Yachting's official price list include the Agent's commission: 20% applicable on the charter fee net of VAT (i.e. on the amount of the final charter price after VAT has been deducted). The price list is subject to change without notice.
- Optional & compulsory extras and additional services are non-commissionable.
- Agent Commission Invoice to be issued to Yacht Owner company (details to be provided) – one month before the charter. Bookings accepted from EU-based businesses are subject to having mandatory VIES registered VAT numbers.
- Commission invoices must be delivered to Tailwind Yachting within 7 days from the issuance date; invoices received past due will have to be canceled and re-issued by the issuing Agent. Tailwind Yachting reserves the right to, without liability, at any time cancel a booking because the Agent has not provided their commission invoice in a timely and compliant manner.



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Company Details for invoicing:

Tailwind Yachting P.C.
Address: Lefkosias 27, Alimos 174 55, Greece
Tax No. EL801356993

Booking Cancellation Policy

Time of Cancellation (Notification to Tailwind Yachting in Writing)

- Cancellation request in writing up to the 31st of January: 20% of the total charter price
- Cancellation request in writing between the 31st of January and 61 days before the embarkation date: 50% of the total charter fee.
- Cancellation request in writing less than 60 days before embarkation date: 100% of the total charter fee.
- No-Show Cancellation: 100% of all amounts including charter price, mandatory/optional extras, and any crew are due.

Yacht Charter does not include Charterer's / Skipper's Liability Insurance, Cancellation, or Curtailment Insurance. Charterers are advised to obtain cover of Travel Insurance and Skipper's Liability Insurance that cover all aspects of the trip.

Bookings

- Subject to Tailwind Yachting Booking.
- Options are placed upon request for a maximum of 3 days.
- Bookings are confirmed only when: the duly signed Charter Party has been provided to Tailwind Yachting and 1st payment has been cleared in Tailwind Yachting bank account in due time.



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- Tailwind Yachting reserves the right to, without any liability, cancel bookings for which documentation and/or payments have not been provided in due time and in compliance with booking and charter party terms & conditions.

Responsibility

- The yacht's specification and equipment may vary from those presented on the internet or promotional material, exact yacht & equipment details are valid only as listed/described in the specific offer statement provided by Tailwind Yachting in response to each inquiry. Information, photos, and videos on Tailwind Yachting web pages are not binding and do not constitute a contractual document, it is only indicative of the type and model of the yachts offered. They are not actual pictures or videos of the vessels offered by the company (unless expressly stated therein).
- Described services and facilities are indicative. They may vary depending on actual conditions (for example the period, base, or yacht chartered).
- Only documentation (forms/contracts/checklists) issued by Tailwind Yachting can be accounted for as official proof of the conditions of each charter and guest comments and evaluations on such forms are to be accounted for as testimony of the services provided. Any other documents/forms aside from those issued by Tailwind Yachting (i.e. for Inventory, Delivery, Redelivery, etc.) will be disregarded.
- By requesting the Charter Party to be issued by Tailwind Yachting, the Charterer, and Agents acknowledge having read, understood, and agreed to the terms and conditions of booking and of the Charter Party.
- By taking delivery of the yacht, even if effected and signed by the Skipper, the Charterer confirms acceptance without modification of all Charter Party Terms and conditions and assumes full responsibility according to those terms.
- In cases of complaints, notice must be given to the Stakeholder by written communication specifying the precise nature of the complaint within 24 hours of the event or occurrence and not after the charter period has ended. Any claim or complaint after such a period may be disregarded.
- Tailwind Yachting is not responsible for any typing errors that may occur.



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